



Management Reporting Systems

Create a performance-based culture with a high degree of alignment, communication, coordination and results orientation. Optimize planning and brainstorming meetings by demanding performance and results be the top priorities discussed. Jacquard's Management Reporting Systems Profit Project® establishes formal reporting systems and meeting structures that impact performance by driving communication.

Experiences

- *Formal reporting promotes awareness and drives action*
- *Meeting schedules (weekly or monthly) are determined based on a company's structure and health*
- *Goals are aligned and achieved*
- *Project process sticks for years!*

Principles

- People respond to leadership
- People respect what you inspect
- The reporter of information reaps 80% of the value from the report preparation process

Goals

- Move from reporting to analysis, action and forecasting
- Align business planning and understanding
- Develop skills through the executive staff
- Synchronize reporting with the cycle time of the business

Subprojects

- Key Initiatives
- Variance Analysis
- Measurements
- Action Items

Measurements

- Company performance measures (revenue)
- Business plans
- Number of people prepared
- Resolution of action items
- Meeting measures
- Project measures

Deliverables

- Meeting schedule
- Customized formal executive review meeting
- Recognized process for constructive dialog

"The Jacquard organization has a definite bias to action coupled with a very strong focus on results. They accomplish their goals by identifying high value strategies and then quickly drive them to turnkey implementation."

– Electronics Manufacturer

Jacquard's Profit Projects®

- Straightforward, proven and universally applicable
- Focused and customized to a company's unique needs
- Easily understood by all employees
- Take only 16 weeks to complete

What they do for you ...

- Improve customer delight
- Build greater market share
- Increase profitability and cash
- Strengthen leadership
- Align people with company goals